

The Southwest Region is comprised of seven counties in the southwest corner of Missouri. This region is home to several cities, including Joplin, Neosho, and Monett.

The Southwest Region workforce had more than 131,500 employees in 2023, making up 4.4 percent of Missouri's employment. In 2023, 47.2 percent of the workforce was female, and 52.8 percent was male, while the Missouri average was 50.7 percent females and 49.3 percent male workers in the workforce. The regional average unemployment rate in 2023 was 3.1 percent, compared to 3.0 percent for Missouri and 3.6 percent for the nation.

The workforce is getting older in the Southwest Region, a trend continuing throughout Missouri and the U.S. In 2023, 23.8 percent of the workforce was age 55 or older, up from 20 percent a decade earlier. It was 23.6 percent for Missouri and 24.0 percent for the nation.

For the region, 10.2 percent of the workforce was non-white and 8.9 percent was Hispanic or Latino. This compares to the state averages of 17.5 percent non-white and 4.8 percent Hispanic or Latino.

In the Southwest Region, 7.8 percent of the population (ages 18 to 64) speaks a language other than English at home. By comparison, Missouri was at 7.0 percent and the U.S. was at 23.5 percent.

The Southwest Region has a slightly higher percentage of the population with a disability compared to the state and the nation. For the Southwest Region, 14.0 percent of the population had a disability compared to 12.3 percent in Missouri and 10.5 percent in the U.S.



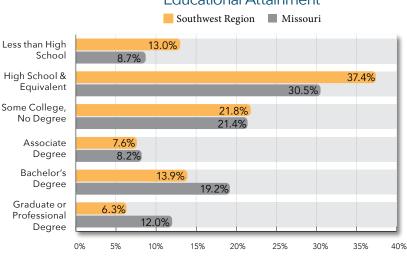
Workforce Demographics

	Southwest Region	Missouri	United States
Average Monthly Employment in 2023	131,538	2,993,587	161,037,000
Average Unemployment Rate in 2023	3.1%	3.0%	3.6%
Male	52.8%	49.3%	51.3%
Female	47.2%	50.7%	48.7%
Non-White	10.2%	17.5%	24.6%
Hispanic or Latino	8.9%	4.8%	17.7%
Ages 55 and Older	23.8%	23.6%	24.0%
With Disabilities (Ages 18-64)	14.0%	12.3%	10.5%
Below Poverty Levels (Ages 18-64)	16.2%	12.3%	11.7%
Language other than English (Ages 18-64)	7.8%	7.0%	23.5%
Education of Associate Degree or Higher (25 years & Older)	27.8%	39.4%	43.1%
Veterans (Age 18-64)	5.3%	4.7%	4.3%

SOURCES: QWI 2023 Q2; PRIVATE OWNERSHIP. CENSUS 2022 ACS 5 YEARS DATA, LAUS 2023 DATA

Educational attainment rates for the Southwest Region are lower than those of the state for bachelor's or advanced degrees. Twenty-eight percent of the region's population age 25 and older has an associate, bachelor's, or advanced degree compared to 39 percent for the state, and 43 percent for the nation. About 13.0 percent of the region's population of age 25 and older had less than high school education.

Educational Attainment



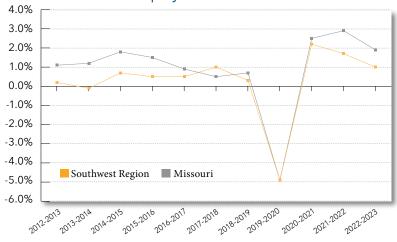
SOURCE: U.S. CENSUS BUREAU, ACS 2022, 5 YEAR ESTIMATES

SOUTHWEST REGION

INDUSTRY ANALYSIS

The Southwest Region averaged over 112,600 jobs in 2023. The region gained 1,528 jobs from 2019 to 2023 and increased 1.0 percent from 2022 to 2023. Missouri employment increased by 1.9 percent in 2023. From 2019 to 2023, the Southwest Region averaged 0.3 percent compound annual growth for an overall increase of 1.4 percent. During that same period (2019-2023), Missouri's compound annual employment gain was 0.5 percent for an overall gain of 2.4 percent.





SOURCE: BUREAU OF LABOR STATISTICS, QCEW

Manufacturing was the largest employing industry in the region at almost 24,000 jobs in 2023. *Health Care and Social Assistance* was the second largest industry in the region with over 15,300 jobs. *Retail Trade* gained 1,001 jobs from 2019 to 2023, with a compound annualized growth rate of 1.4 percent.

Educational Services declined by 136 in employment from 2019 to 2023. Accommodation and Food Services gained 188 jobs at a compound annual growth rate of 0.4 percent from 2019 to 2023. Several industry sectors in the Southwest Region decreased employment between 2019 and 2023, including Educational Services; Health Care and Social Assistance; Public Administration; Administrative and Support and Waste Management and Remediation Services; and Manufacturing.

Southwest Region Top Employing Industries

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	Employment 2019	Employment 2023	Net Change	2019- 2023 CAGR	2022 Annual Wages
Manufacturing	24,006	23,709	-297	-0.25%	\$54,276
Health Care and Social Assistance	16,396	15,339	-1,057	-1.3%	\$57,300
Retail Trade	13,451	14,452	1,001	1.4%	\$36,780
Accommodation and Food Services	9,228	9,416	188	0.4%	\$21,636
Educational Services	9,522	9,386	-136	-0.3%	\$39,840
Transportation and Warehousing	7,409	7,979	570	1.5%	\$54,948
Construction	4,589	5,214	625	2.6%	\$54,900
Wholesale Trade	4,299	4,584	285	1.3%	\$65,760
Professional, Scientific, and Technical Services	3,140	4,579	1,439	7.8%	\$69,120
Administrative and Support and Waste Management and Remediation Services	4,970	4,316	-654	-2.8%	\$38,880
Other Services (except Public Administration)	2,840	2,976	136	0.9%	\$37,944
Public Administration	2,797	2,568	-229	-1.7%	\$36,624

SOURCES: LEHD QWI, 2019-2023 QUARTER 3 DATA, LEHD QWI 2022 ANNUAL AVERAGE FOR WAGE. ALL OWNERSHIP

LOCATION QUOTIENT

To understand the major industries within a region, an analysis of industry concentration or clustering can be useful. The Location Quotient (LQ) describes the concentration of an industry in a geographic region, in relation to the nation, with 1.0 being the national average. Industries with higher than 1.0 LQ indicate a concentration.

The Southwest Region had higher concentrations in Food Manufacturing; Animal Production and Aquaculture; Truck Transportation; Fabricated Metal Product Manufacturing; and Gasoline Stations and Fuel Dealers.



FOOD MANUFACTURING

2023 Southwest Region Location Quotients

Industry	Employment	Location Quotient	
Food Manufacturing	9,391	7.3	
Animal Production and Aquaculture	1,078	5.4	
Truck Transportation	4,958	4.3	
Fabricated Metal Product Manufacturing	3,142	2.9	
Gasoline Stations and Fuel Dealers	2,132	2.7	
Electrical Equipment, Appliance, and Component Manufacturing	788	2.6	
General Merchandise Retailers	5,265	2.2	
Goods-Producing	29,441	1.7	
Utilities	650	1.5	
Building Material and Garden Equipment and Supplies Dealers	1,467	1.4	
Warehousing and Storage	1,922	1.4	
Wood Product Manufacturing	432	1.4	
Motor Vehicle and Parts Dealers	2,067	1.4	
Nonmetallic Mineral Product Manufacturing	404	1.3	
Repair and Maintenance	1,278	1.2	

SOURCE: U.S. BUREAU OF LABOR STATISTICS, QUARTERLY CENSUS OF EMPLOYMENT AND WAGES 2023

SOUTHWEST REGION

Projected growth in industry helps to identify future employment needs for an area. Projections indicate that the largest industry growth in the Southwest Region from 2022-2032 will be in the *Hospitals; Food Manufacturing; Motor Vehicle and Parts Dealers; Professional, Scientific, and Technical Services;* and *Paper Manufacturing.*



Southwest Largest Growth Industries 2022-2032

	Employment	mployment Employment		Change	
	2022	2032	2022-2032	2022-2032	
			Numeric	Percent	
Hospitals	6,318	7,693	1,375	21.8%	
Food Manufacturing	9,091	10,016	925	10.2%	
Motor Vehicle and Parts Dealers	2,039	2,375	336	16.5%	
Professional, Scientific, and Technical Services	3,222	3,531	309	9.6%	
Paper Manufacturing	806	1,034	228	28.3%	
Local Government, Excluding Education and Hospitals	3,822	4,023	201	5.3%	
Social Assistance	2,972	3,159	187	6.3%	
Health and Personal Care Retailers	619	772	153	24.7%	
Utilities	727	873	146	20.1%	
Total Federal Government Employment	708	836	128	18.1%	

SOURCE: MERIC INDUSTRY PROJECTIONS, 2022-2032

PROJECTED GROWTH BY INDUSTRY HELPS TO IDENTIFY FUTURE EMPLOYMENT NEEDS FOR AN AREA.

OCUPATIONS PROJECTIONS

MERIC produces occupational projections that estimates labor demand over a 10-year period. The current projections cycle projected industry and occupation employment from 2022-2032. MERIC categorizes these occupations using its Now-Next-Later method to help job seekers understand the training, education, and experience requirements for various occupations.

NOW jobs typically require short-term on-the-job training, little to no experience, and/or a high school diploma. **Now** occupations with the most projected openings are *Stockers and Order Fillers; Cashiers;* and *Laborers and Freight, Stock, and Material Movers, Hand. Home Health and Personal Care Aides; Light Truck Drivers;* and *Stockers and Order Fillers* are projected to be the fastest growing Now occupations over the next decade.

NEXT jobs typically require a non-degree certificate, associate degree, apprenticeship, some experience, or moderate- to long-term training. *Heavy and Tractor-Trailer Truck Drivers; Cooks, Restaurant*; and *Nursing Assistants* are projected to have the most openings for the **Next** category of occupations. *Pharmacy Technicians; Cooks, Restaurant*; and *Food Batchmakers* are the fastest growing Next occupations.

LATER jobs typically require a bachelor's degree or higher. For **Later** occupations, *General and Operations Managers*; *Registered Nurses*; and *Elementary School Teachers*, *Except Special Education* are projected to have the most openings. *Registered Nurses*; *Accountants and Auditors*; and *Substitute Teachers*, *Short-Term* are the fastest growing Later occupations.

Southwest Region Fastest Growing Occupations



SOURCE: MERIC OCCUPATIONAL PROJECTIONS, 2022-2032

NOTE: OCCUPATIONS WITH ANNUAL TOTAL OPENINGS OF LESS THAN 50 ARE OMITTED

DENOTES OCCUPATIONS IN THE TOP TEN ONLINE JOB ADS FOR MAY 2023- APRIL 2024
IN THE REGION AND WITHIN THE NOW-NEXT-LATER CLASSIFICATION

SOUTHWEST REGION

SOUTHWEST REGION LONG-TERM OCCUPATIONAL PROJECTIONS BY TOP OPENINGS

OCCUPATION TITLE		2022 Estimated Employment	2032 Projected Employment	Annual Growth Openings	Annual Exits	Annual Transfers	Annual Total Openings	Median Wages
NOW OCCUPATIONS								
Stockers and Order Fillers		3,500	3,851	35	229	360	624	\$33,610
Cashiers	*	3,457	3,167	-29	318	321	610	\$27,536
Laborers and Freight, Stock, and Material Movers, Hand	*	3,224	3,508	28	161	274	463	\$36,072
Retail Salespersons	*	2,696	2,880	18	183	221	422	\$30,215
Home Health and Personal Care Aides	*	2,204	2,530	33	189	158	380	\$31,239
NEXT OCCUPATIONS								
Heavy and Tractor-Trailer Truck Drivers	*	4,675	4,645	-3	211	273	481	\$49,358
Cooks, Restaurant		1,165	1,394	23	87	104	214	\$29,295
Nursing Assistants		1,245	1,348	10	82	102	194	\$34,606
Maintenance and Repair Workers, General	*	1,803	1,918	12	82	85	179	\$46,714
First-Line Supervisors of Food Preparation and Serving Workers	*	927	967	4	48	91	143	\$34,376
LATER OCCUPATIONS								
General and Operations Managers	*	3,994	4,136	14	101	218	333	\$58,323
Registered Nurses	*	3,089	3,607	52	111	69	232	\$72,005
Elementary School Teachers, Except Special Education		1,500	1,562	6	51	50	107	\$47,114
Secondary School Teachers, Except Special and Career/Technical Edu	cation	1,249	1,303	5	37	41	83	\$53,052
Accountants and Auditors		663	707	4	21	31	56	\$65,069

SOURCE: MERIC OCCUPATIONAL PROJECTIONS, 2022-2032

🌟 DENOTES OCCUPATIONS IN THE TOP TEN ONLINE JOB ADS FOR MAY 2023- APRIL 2024 IN THE REGION AND WITHIN THE NOW-NEXT-LATER CLASSIFICATION

ONLINE JOB POSTINGS

Job postings are an indicator of demand and opportunities in an area and can assist individuals seeking job opportunities in current indemand occupations. According to information based on online job posting data collected and aggregated from May 1, 2023 to April 30, 2024 by Lightcast™ for the Southwest Region, jobs like *Registered Nurses*; *Heavy and Tractor-Trailer Truck Drivers*; and *Retail Salespersons* had a high number of job postings in the region.

OCCUPATION TITLE	ONLINE JOB POSTINGS
NOW OCCUPATIONS	
Retail Salespersons	630
Home Health & Personal Care Aides	470
Laborers & Freight, Stock, & Material Movers, Hand	250
Customer Service Representatives	240
Fast Food & Counter Workers	210
NEXT OCCUPATIONS	
Heavy & Tractor-Trailer Truck Drivers	760
First-Line Supervisors of Retail Sales Workers	410
Licensed Practical & Licensed Vocational Nurses	360
Production Workers, All Other	320
Maintenance & Repair Workers, General	290
LATER OCCUPATIONS	
Registered Nurses	1,410
General & Operations Managers	250
Physicians, All Other	240
Physical Therapists	170
Software Developers	150